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Messrs :

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Date	December 29th 2021
File	Hovding04
Att.	Mr. Dick Olsson
Object	Commercial offer

Dear Mr. Olsson,

further the your last e-mail message , I send you revised offer for the devices to be used for the testing helmets basically according to EN 1078 and similar , but customized according to your requirements , to be installed in your company in Sweden :

1002/1	MAU 1006/M/CF /ALU/STD	Monorail shock absorption test equipment, free fall head method, base and electric plant included, double alu 80X120 mm column frame , 3,2 m. drop height ,version without aluminium cage , 2 anvils , carriage in 2 parts	24'500.00 €
Accessories	Larger support for the helmet in additional to the standard	Larger drop carriage able to support deployed helmet , large enough to pass trough the flat , angular and kerbstone anvils , ejection in the front direction (customer requirement) . Made by Ergal 75 , water jet cut with adjustable support for the helmet .	1'700.00 €
1089/5	QASM7A/AIO	Q - acquisition system for shock test and equipment controller (all in one version) 3 +1 channels, AD Eng soft. Ver. 12, control unit board with embedded A/D converter, small case version, inverter onboard including 9 accelerometers power supply	16'950.00 €
1092/9	PCB 353/B17-9D	Set of 9 accelerometer, full scale 500 g, mounting on 9 axis support, single screw fixing system, cable plug and protection hose included.	7'950.00 €
Accessories	Flat anvil	Flat anvil diam 300 mm (evaluated as additional part , standard anvil is already supplied with the machine)	420.00 €
Accessories	Angular 45° anvil	Angular anvil lenght 400 width 250	460.00 €
Accessories	Kerbstone anvil	Kerbstone anvil L= 300 mm (evaluated as addition part , standard anvil is already supplied with the machine)	280.00 €
1120 E	FTK 1089 CNC FIM/EN960/FULL/E	Mg alloy full headforms, CNC finishing , EN 960 shape, modified inertia moment , size E mm 535	1'980.00 €
1120 J	FTK 1089 CNC FIM/EN960/FULL/J	Mg alloy full headforms, CNC finishing , EN 960 shape, modified inertia moment , size J mm 575	2'000.00 €

1120 M	FTK 1089 CNC FIM/EN960/FULL/M	Mg alloy full headforms, CNC finishing , EN 960 shape, modified inertia moment , size M mm 605	2'070.00 €
	Services	Box for shipment	690.00 €
	Services	Installation	1'900.00 €
		Grand total	60'900.00 €

Standard SALE TERMS

Time Delivery	<ul style="list-style-type: none"> Estimated time delivery 12 working weeks from the order , plus shipping time
Warranty	<ol style="list-style-type: none"> 2 years on all component recognized defective for construction according to the enclosed general terms of sale . A stock of most common spare parts is available in CH with shipment costs at our charge .
Packing and shipment costs	<ul style="list-style-type: none"> Packing included in the above mentioned list - shipment not included , goods supplied ex-work
Travel expenses repayment for Installation and training	<ul style="list-style-type: none"> Cost of installation and training in Sweden included in the above mentioned list : (including traveling expenses repayment for a technician of GTM – pandemic situation permitting) Duration of installation and training 2-3 full days .
Legal regulations	<ol style="list-style-type: none"> CE brand CE conformance declaration
Place of jurisdiction	<ul style="list-style-type: none"> CH court , Lugano , UN sales law valid
Documentation	<ol style="list-style-type: none"> Assembling instructions Instruction manual in English language Video showing assembling and use of the equipment List of components Software installation on USB pen drive <p>Remote assistance by Teams and Teamviewer (In case not possible the traveling to Vietnam) free of charge during installation . To be defined where necessary by a contract after the installation</p>
Payment	<ul style="list-style-type: none"> 20% advance at the order . 60% before the delivery Balance at 30 days from installation and final checks All above mentioned prices are ex-work

Yours sincerely ,

Best regards ,

Aldo Descrovi
Director